



**Dora**  
Department of Regulatory Agencies

**Division of Insurance**

John J. Postolowski  
Interim Commissioner of Insurance

John W.  
Hickenlooper  
Governor

Barbara J. Kelley  
Executive Director

MINUTES  
PRODUCER ADVISORY COUNCIL  
MARCH 16, 2011

Members President:

Gary Frisch  
Janet Van Dorn  
Steve Caldara  
Joel Rosenblum  
Dorothy Marshall  
Hart Axley  
Tammey Sullivan  
Adela Retana  
Ken Valdez

Division Staff present:

Cameron Lewis  
George Mozealous  
Jo Donlin  
Cindy Ward

Others Present:

Tim Lambert – Pearson VUE

MINUTES

Janet moved and Dorothy seconded that the February 2011 minutes be approved as sent out.

CINDY'S REPORT

Next month's meeting will be in Room 1250 B. This information will be provided in the email notification of the meeting.

Cindy will forward a Press Release from the NAIC regarding the need for consumers to do a home inventory. An application for the I Phone is available from the NAIC to perform the inventory.

The Council discussed presentations they would like to have in the future: Annuities and a presentation on the Health Cost Report were suggested.

#### CAMERON LEWIS

Cameron provided a copy of the March 15, 2011 Press Release regarding the change to the Bulletin regarding the Maternity Mandate. The Council discussed questions regarding the changes to the Bulletin.

She provided copies of the March 7, 2011 Press Release entitled Spring Checkup: Homeowners and Renter's Insurance and the February 22, 2011 Press Release entitled 2010 Colorado Health Insurance Report Released by the Division of Insurance.

#### PRESENTATION BY SENIOR MEDICARE PATROL (SMP)

Alice Ierley, Ed Mendicello and Joy Grinstead provided a presentation on the SMP in the Colorado DOI. The SMP is funded by the federal government and deals with violations by producer in the marketing of Part D and Medicare Advantage plans. It provides a toll free hotline number to report information on producer violations of marketing program restrictions. Ed distributed a "cheat sheet" of the restrictions. Producers are referred to the DOI Compliance Section for a violation of the restriction. Three violations will be reported to the federal government and to the plan for which the producer sells.

The Council discussed how to inform producers of the restrictions. Outreach through brochures provided by SMP was discussed.

#### JO DONLIN

Jo updated the following bills:

HB 1033 – Repeal Schedule P filing – This bill has passed the Senate Committee

HB 1041 – Increase in P & C Guaranty Fund – This bill has been signed by the Governor

SB 15 – Homeowners Insurance Cancellation – This bill has passed the Senate and will be heard in the House on Tuesday

SB 19 – Small Employer Health Insurance – This bill has passed the Senate and is awaiting 2<sup>nd</sup> reading in the House

SB 128 - Child Only Policies – This bill has passed the Senate committee

SB 182 – Insurable Interest – This bill has yet to be heard by committee

Dorothy asked about the recent Denver Post article concerning surplus held by non-profit health insurers. Jo indicated the Commissioner Postolowski is monitoring this situation

Respectfully submitted,

Cindy Ward